

# ABACUS

Specialists in the Let and  
Unoccupied Property Market

**Interactive Product Information**



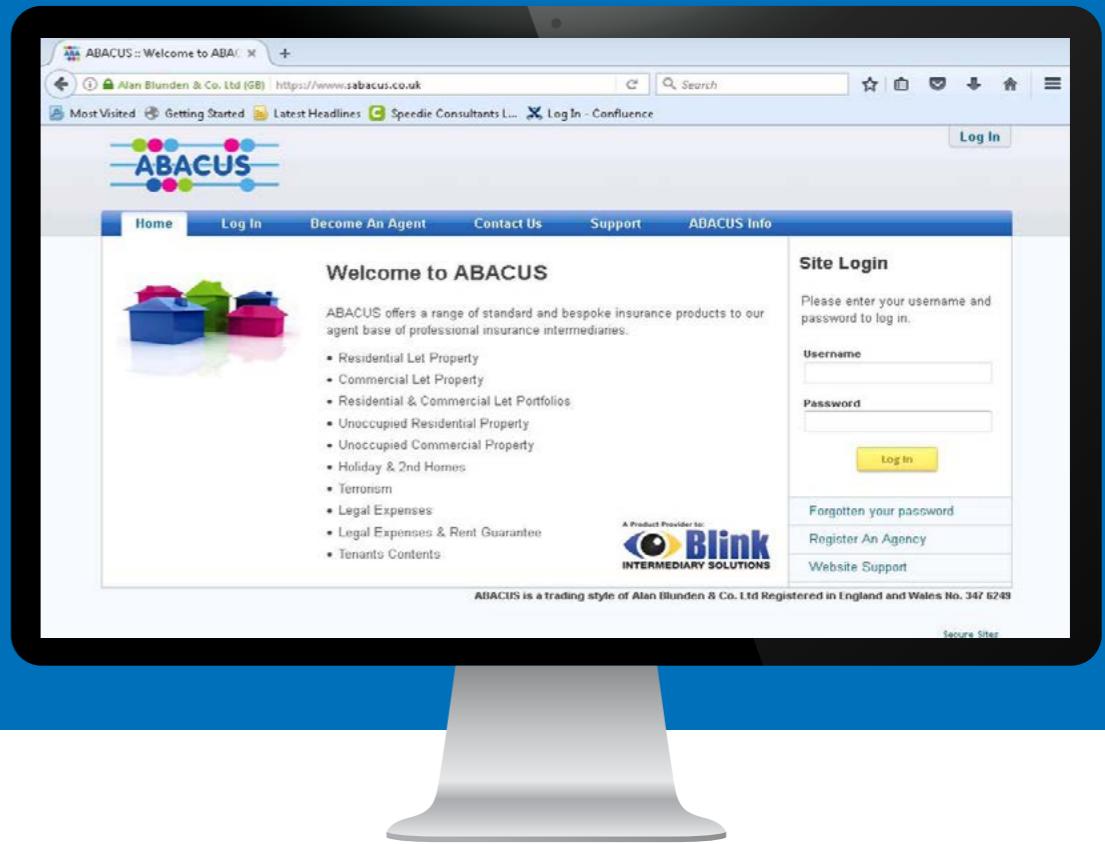
# Contents



# Who are ABACUS

- Alan Blunden and Co Underwriting Schemes
- Trading Name of Alan Blunden & Co Ltd
- £68m+ GWP wholesale property business
- Property Owners experts
- Built on long term relationships
- 85+ staff

**ABACUS Website**  
Access to instant  
quotations and cover  
for our range of  
products.



## Online Features

Instant quotes and cover for:

- Residential Let Property
- Commercial Let Property
- Unoccupied Residential Property
- Unoccupied Commercial Property
- Unoccupied Properties Undergoing Renovation
- UK Holiday Homes
- Residential Let Legal Expenses and Optional Rent Protection

- Instant Policy Documentation
- Cover for multiple properties on one policy
- Up to 25% commission
- Range of Voluntary excesses
- Property Owners Liability up to £5million
- Access to all your customers documentation
- Ability to process adjustments
- Ability to confirm renewal online

If you have an existing ABACUS agency please log on to [www.sabacus.co.uk](http://www.sabacus.co.uk) for access to our range of products. If you are new to ABACUS or have any queries with your access, please contact our Agency & Marketing department on **01702 606 312**.



# ABACUS Residential Let Property



# ABACUS

## Commercial Let Property



# ABACUS

## Unoccupied Residential Property



# ABACUS

## Unoccupied Properties Undergoing Renovation



# ABACUS

## Unoccupied Commercial Property



# ABACUS Shops & Offices Insurance

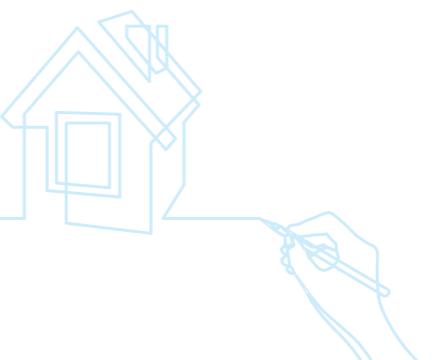


**Insurer**

ABACUS Novello Underwritten by HCC International  
Insurance Company Plc & Irwell Insurance Company Limited



# ABACUS UK Holiday Homes



# ABACUS Portfolios



# ABACUS

## Residential Let Legal Expenses and Optional Rent Protection



**Insurers**

Arc Legal Assistance Limited  
Alps Ltd



# ABACUS Landlord Home Emergency Insurance



**Insurers**

Alps Ltd (Underwritten  
by AmTrust Specialty Ltd)



# ABACUS Landlords Excess Protection



**Insurers**

Alps Ltd (Underwritten by  
Collinson Insurance)



# ABACUS

## Commercial Landlord Legal Expenses



# ABACUS

## Agency & Marketing Department

Dedicated to the development of your agency, administration, marketing and any non-policy enquiries you may have.



**Richard Burgess**  
**CEO**

**Email:**  
[richardb@alanblunden.co.uk](mailto:richardb@alanblunden.co.uk)  
**Mobile:**  
07725 365 447



**Robin Gentle**  
**Head of Agency & Marketing**

**Email:**  
[robing@sabacus.co.uk](mailto:robing@sabacus.co.uk)  
**Mobile:**  
07887 477 209



**Jecelda Allen**  
**Business Development**  
**Co-ordinator**

**Email:**  
[jecelada@sabacus.co.uk](mailto:jecelada@sabacus.co.uk)  
**Office:**  
01702 606 312



**Jasmine Goodger**  
**Marketing Executive**

**Email:**  
[jasmine.goodger@sabacus.co.uk](mailto:jasmine.goodger@sabacus.co.uk)  
**Office:**  
01702 606312



# ABACUS

## Our partnership with Blink Intermediary Solutions

Marketed and Distributed by  
**Blink**  
Intermediary Solutions



# ABACUS

## White Labelling



- **Residential Let Property** – Quote only or Quote & Buy
- **Commercial Let Property** – Quote only or Quote & Buy
- **Unoccupied Residential Property** – Quote only or Quote & Buy
- **Unoccupied Commercial Property** – Quote only or Quote & Buy
- **Unoccupied Properties Undergoing Renovation** – Quote only or Quote & Buy
- **UK Holiday Homes** – Quote only or Quote & Buy
- **Residential Let Legal Expenses and Optional Rent Protection** – Quote only or Quote & Buy



# ABACUS Accounts Procedure



## You must comply with the following:

- Each month we shall submit a statement of account to you. You will pay to us all premiums on or before the 25th day of the month in which the statement was printed. No allowance shall be made for:
  - any arrangement whereby you have allowed credit to the insured
  - any delay in your accounting system
  - non-payment by customer.
- You will notify us immediately if you do not obtain the payment of the premium from the customer by the due date.
- All BACS should be made payable to ABACUS.
- If, for any reason, you are unable to settle an item please contact our office. We will agree an extended period of credit for this item if a valid query is raised.

- We will not accept any unpaid items unless our office has specifically agreed an extension.
- All renewals falling outside the credit period will be automatically lapsed.
- If the policy is cancelled or lapsed due to non-payment it will not be possible to reinstate cover upon receipt of a late payment. Where possible a new policy will be issued commencing from the date we receive new instructions to provide cover or the date that payment is received in our office.

## Contact our Accounts Team on:

Tel: 01702 606 320  
Email: [accounts@sabacus.co.uk](mailto:accounts@sabacus.co.uk)



# ABACUS

## Ultimate Troubleshooting

We are dedicated to providing you with a high quality service and we want to ensure that we maintain this at **all times**.

In the unlikely event you are unsatisfied with the response you receive from our management team about an issue or complaint, please contact our ultimate trouble-shooters: **Richard Burgess**, CEO, or **Robin Gentle** our Head of Agency & Marketing.



**Richard Burgess**  
CEO

Email:  
[richardb@alanblunden.co.uk](mailto:richardb@alanblunden.co.uk)  
Mobile:  
07725 365 447

**Robin Gentle**  
Head of Agency & Marketing

Email:  
[robing@sabacus.co.uk](mailto:robing@sabacus.co.uk)  
Mobile:  
07887 477 209



# ABACUS

## Contact us

The team know the property owners market our brokers work within and constantly strive for the fastest quote turnaround and the most competitive premiums.

### Key contacts

**Adm Rogers** – New Business Manager

**Rachel Burton** – New Business Assistant Manager

Tel: 01702 606 304

Email: [newbusiness@sabacus.co.uk](mailto:newbusiness@sabacus.co.uk)



# ABACUS

## Contact us

**Answering all policy related enquiries from cover to mid-term adjustments to renewals. Efficiency, accuracy and knowledge ensure the team lead the market in terms of service to brokers.**

### Key contacts

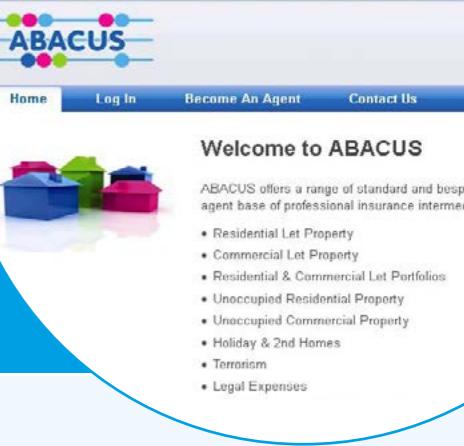
**Paul Todd** – Head of ABACUS

**Jamie Mayo** – Existing Business Manager

**Laura Wisken** – Existing Business Assistant Manager

**Tel:** 01702 606 306

**Email:** [existingbusiness@sabacus.co.uk](mailto:existingbusiness@sabacus.co.uk)



# ABACUS

## Contact us

ABACUS is a registered brand of Alan Blunden & Co Ltd. ABACUS is a registered trademark of Alan Blunden & Co Ltd. © 2014 ABACUS. All rights reserved. ABACUS is a registered trademark of Alan Blunden & Co Ltd. © 2014 ABACUS. All rights reserved.

## Claims Team

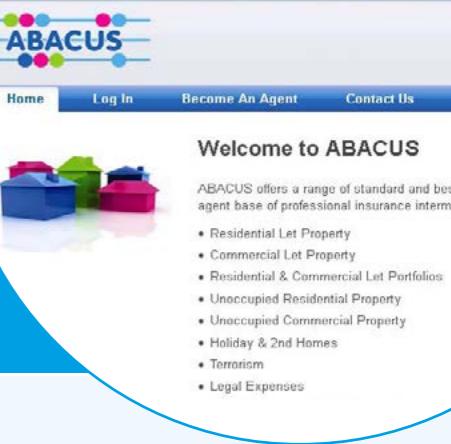
The team are there to provide our brokers with a direct and knowledgeable point of contact to ensure each and every claim is resolved to all parties' satisfaction and understanding.

### Key contacts

**Nick Dawson** – Claims Manager

Tel: 01702 606 311

Email: [claims@sabacus.co.uk](mailto:claims@sabacus.co.uk)



# ABACUS

## Contact us

**Specialist and personable team ensuring accuracy and the high level of service you expect are maintained at all times.**

### Key contacts

**Nicola Foxwell** – Accounts Manager

**Natasha Lanceley** – Accounts Assistant

**Jenny Chan** – Accounts Assistant

**Caris Barnes** – Accounts Assistant

**Jackie Apted** – Accounts Assistant

**Tel:** **01702 606320**

**Email:** [accounts@sabacus.co.uk](mailto:accounts@sabacus.co.uk)



- Residential Let Property
- Commercial Let Property
- Residential & Commercial Let Portfolios
- Unoccupied Residential Property
- Unoccupied Commercial Property
- Holiday & 2nd Homes
- Terrorism
- Legal Expenses

# ABACUS

## Contact us

This is a newly formed, skilled team who have a comprehensive and in-depth understanding of the property market. They deal with bespoke policies and have an expert understanding of how to handle portfolios from beginning to end to give brokers a personalised experience.

### Key contacts

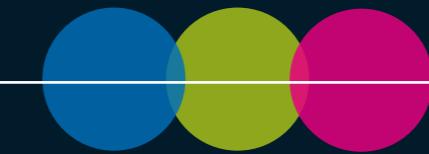
**Rachel Burton** – New Business Assistant Manager

Tel: **01702 880802**

Email: [portfolios@sabacus.co.uk](mailto:portfolios@sabacus.co.uk)

[existingportfolios@sabacus.co.uk](mailto:existingportfolios@sabacus.co.uk)





**Specialists in the Let and  
Unoccupied Property Market**

